

EXECUTIVE SECRETARIAT

Routing Slip

TO:

		ACTION	INFO	DATE	INITIAL
1	DCI				
2	DDCI				
3	EXDIR		<i>has seen</i>		
4	D/ICS				
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6	DDA				
7	DDO				
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/EEO				
14	D/Pers				
15	D/OEA				
16	C/PAD/OEA				
17	SA/IA				
18	AO/DCI				
19	C/IPD/OIS				
20	<i>C/TTAC</i>		✓		
21	<i>OSWR/DDC</i>				
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Date

KISER RESEARCH, INC.

82-45594

May 10, 1982

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Admiral B. R. Inman
The Deputy Director of Central Intelligence
Washington, D. C. 20505

Dear Admiral Inman:

I received from the Harvard Business Review a copy of your response to the article they sent for your review. I appreciate very much your taking the time to have it reviewed by your analysts.

While the statistics I cite in the article can be used to support the argument that there is relatively little good technology in the Soviet bloc, the point of my piece was to present reasons why a simple numerical analysis is misleading. In this connection, I thought my answer to Jack Martens' letter at Commerce might also apply to the Agency's response.

For your interest, I have also included a little paper that I wrote several years ago which I have updated a bit. It speaks to the issue of civilian and military technology in the Soviet Union and derives from information obtained through my interest in acquiring Soviet technology for U. S. companies. I offer this as a modest effort to contribute some of my insights to the obvious need for a balanced and accurate perception of Soviet and Eastern bloc capabilities.

I am sorry to read that you are leaving the Agency and wish you the best in your new career in the private sector.

Sincerely yours,


John W. Kiser

Enclosures

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